


**CITY OF MARYSVILLE AGENDA BILL**

**EXECUTIVE SUMMARY FOR ACTION**

**CITY COUNCIL MEETING DATE: December 9, 2019**

<b>AGENDA ITEM:</b>	
Fleet Purchase of (2) 2020 Autocar Commercial Front Loader Refuse Trucks	
<b>PREPARED BY:</b>	<b>DIRECTOR APPROVAL:</b> 
JR Myers, Solid Waste/Support Services Supervisor	
<b>DEPARTMENT:</b>	
Public Works	
<b>ATTACHMENTS:</b>	
Purchase Order #F13527 and #F13528, Agreement letter and specifications	
<b>BUDGET CODE:</b>	<b>AMOUNT:</b>
50100048 564000 1927 and 50100048 564000 2009	\$776,146.96
<b>SUMMARY:</b>	
<p>There was \$750,000 identified in the 2019-2020 City of Marysville budget for the purchase of (2) new commercial refuse trucks for the Solid Waste Division. City staff obtained quotes using Sourcewell. The sole source contracting process was utilized to continue to build consistency in the Solid Waste fleet. Sourcewell contract #081-716-ATC-Autocar and #112014-THC-Heil in the amount of \$776,146.95 was chosen based on the criteria in the sole source justification.</p> <p>The new commercial front load trucks will replace #J024 and #J025.</p>	

**RECOMMENDED ACTION:**

Staff recommends that Council authorize the Mayor to sign and execute the purchase order with Western Peterbilt, Inc. for two (2) 2020 Autocar Commercial Front Loader Refuse Trucks in the amount of \$776,146.95.

**RECOMMENDED MOTION:**

I move to authorize the Mayor to sign and execute the purchase order with Western Peterbilt, Inc. for two (2) 2020 Autocar Commercial Front Loader Refuse Trucks in the amount of \$776,146.95.



SOLE SOURCE JUSTIFICATION

Department Head: Kevin Nielsen Department: Public Works

Sole Source for the Purchase of: (2) Refuse Trucks

Supplier: AutoCar Cost Estimate: \$776,146.96

Sole source purchases are defined as being clearly and legitimately limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts, upon a clearly unique and cost effective feature requirement, or the basis of extraordinary market conditions. The use of sole source purchases shall be limited only to those specific instances which present the opportunity for extraordinary cost savings or are wholly justified to satisfy compatibility or technical performance needs.

STATEMENT OF NEED:

My department’s recommendation for sole source purchase is based upon an objective review of the product/service required and appears to be in the best interest of the City. I know of no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favors, or compromising action have taken place. My personal familiarity with particular brands, type of equipment, materials, or firms has not been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

1. Please describe the item and its function:

(2) Front load commercial AutoCar refuse trucks with sit down, left-hand drive.

- Class 8 chassis
- Low cab forward design
- Cummins X12 engine

2. This is a sole source\* because:

- sole provider of a licensed or patented good or service
- sole provider of items that are compatible with existing equipment, inventory, systems, programs or services
- sole provider of goods and services for which the City has established a standard\*\*
- sole provider of factory-authorized warranty service
- sole provider of goods and services that will meet the specialized needs of the City or perform the intended function (please detail below or in an attachment)
- sole provider possesses an item which represents a special bargain (surplus item, auction item, used item, “opened box,” or similar special bargains) (please provide supporting material such as price comparison)
- sole provider can satisfy unique delivery schedule which did not result from City inaction
- sole provider is taking part in a trial or evaluation project

3. What necessary features does this vendor provide which are not available from other vendors? Please be specific.

Of the six vendors solicited, only one, AutoCar, was able to respond affirmative to the request of providing trucks with the following requirements:

Class 8 chassis - Current fleet operates on class 8 chassis

Low cab forward design - This feature is consistent with our fleet and operations of front load refuse trucks

Cummins X12 engine - This engines is consistent with recent past purchases and provides consistency for maintenance and repairs.

The Solid Waste fleet currently consists of the following vehicles:

CAT Engine (CAT engines no longer available)

652, J006, J007

Cummins M-11

J024, J025

Cummins X12

J030, J031, J034, J035, J042

Continuing to maintain a fleet of refuse trucks based on the three requirements of a class 8 chassis, Cummins X12 engine and a low cab forward design provides the Solid Waste Division operational and maintenance consistencies across the fleet. It also provides flexibility and efficiencies in operations, enabling all sanitation drivers to be efficient operators of all vehicles in the fleet. This is especially important when vehicles are out of service for maintenance or repairs. In addition, safety procedures and policies can be consistent across the Fleet reducing potential for injuries or operator error due to transitioning across multiple manufacturers and/or models of refuse trucks.

4. What steps were taken to verify that these features are not available elsewhere?

- Other brands/manufacturers that were examined (please list phone numbers and names, and explain why these were not suitable).

The top six vendors/manufacturers on NJPA/Sourcewell Contract #081716 were emailed to see if they could provide refuse trucks with the above three requirements. The only vendor/manufacture that responded affirmative was AutoCar, LLC.

The other vendors were: Kenworth Truck Company, National AutoFleet Group, Navistar, Inc., Peterbilt Motors Company, Volvo Group North America. These vendors stated they could not provide the combination of what was requested.

- Other vendors that were contacted (please list phone numbers and names, and explain why these were not suitable).

Email responses attached. Volvo Group North America did not respond to the email.

\*Sole Source: only one vendor possesses the unique and singularly available capability to meet the requirement of the solicitation.

\*\*Procurements of items for which the City has established a standard by designating a brand or manufacturing or by pre-approving via a testing shall be competitively bid if there is more than one vendor of the item.

Requestor

Department Head

 / 11.21.19  
Signature Date

\_\_\_\_\_/\_\_\_\_\_  
Signature Date

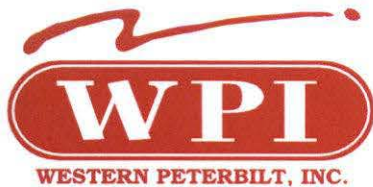
City Attorney

\_\_\_\_\_/\_\_\_\_\_  
Jon Walker Date

**Routing Instructions:**

1. Route completed form and any supporting documents to City Attorney for review.
2. If service/product exceeds \$75,000 the executed form must be included in packet for Council.
3. Include the following sentence in the "recommended action" section on the agenda bill:

*"I move to approve the contract for [insert description] in the amount of [insert dollar amount] as a legitimate sole source of supply for this service/product."*



**WESTERN PETERBILT, INC.**

3801 Airport Way South  
Seattle, Washington, 98108  
(206) 624-7383



November 12, 2019

Mr. Bob Scott  
Shop Foreman  
Public Works Department  
City of Marysville  
80 Columbia Ave  
Marysville, WA 98270

REF: AGREEMENT FOR SOURCEWELL CONTRACT #081-716-ATC-AUTOCAR  
CONTRACT #112014 HEIL.

Western Peterbilt, Inc. would like to formally extend all bid prices, terms, and conditions to the City of Marysville for the purchase of (2) two or more Commercial Front Loading Trucks for a per Sourcewell Contract #081-716-ATC Autocar and #112014-THC-Heil.

Following, please find the breakdown of the base prices and options:

-2020 Autocar ACX64 Commercial Front Loader Chassis per the City of Marysville Specifications. Please see backup attached	\$ 194,351.00
-Floorplan or interest cost of 175 days at \$23.72 per day or \$4,151.00.	\$ 4,151.00
-Standard Engine and Transmission Warranties are included. Extended Engine and Transmission Warranties are available upon request.	
-2019 Heil Sierra Odyssey Commercial Front Loader per the City of Marysville specifications. Per Heil Sourcewell Contract. Please see backup attached.	\$ 148,203.00
Frieght from Heil to Marysville	<u>\$ 7,700.00</u>
Subtotal Per unit	\$ 354,405.00
Washington State Sales Tax (9.5%)	<u>\$ 33,668.48</u>
Subtotal	\$ 388,073.48
	<u>                    X2</u>
Total	<u>\$ 776,146.96</u>
	=====

3801 Airport Way South  
Seattle, WA, 98108  
(206) 624-7383  
FAX: (206) 340-0416  
1-800-255-7383

2028 Rudkin Rd.  
Yakima, WA, 98909  
(509) 453-3700  
FAX: (509) 457-0702  
1-800-734-7383

3443 20<sup>th</sup> Street. E.  
Fife, WA, 98424  
(253) 922-7383  
FAX: (253) 927-7931  
1-800-439-7383

15330 Smokey Point Blvd  
Marysville, WA, 98271  
(360) 659-7383  
FAX: (360) 659-1705  
1-888-755-7383

Item 12 - 5

6214 E Broadway  
Spokane, WA, 99212  
(509) 535-4241  
FAX: (509) 536-3949  
1-800-572-6219

1435 E. Hillsboro St.  
Pasco, WA, 99301  
(509) 545-3700  
FAX: (509) 545-1454  
1-888-330-7383

2200 Spar Ave.  
Anchorage, AK, 99501  
(907) 276-2020  
FAX: (907) 276-2164

Again, all other terms, prices, delivery quotations and all conditions will be in accordance with the Sourcewell guidelines. Please see the attached bid documentation.

Thank you for the opportunity to earn your business!

*Stu Fox*

Stu Fox  
Director of Refuse Sales  
Western Peterbilt, Inc.