CITY OF MARYSVILLE

EXECUTIVE SUMMARY FOR ACTION

CITY COUNCIL MEETING DATE: November 14, 2016

| AGENDA ITEM: | AGENDA SECTION: | |
|---|-----------------|-----|
| Hotel Motel Committee Recommendation | New Busines | S |
| PREPARED BY: | AGENDA NUMBER: | |
| Leah Tocco, Executive Assistant/Analyst | | |
| | | |
| ATTACHMENTS: | APPROVED BY: | |
| | | |
| Hotel/Motel Committee Scoring Criteria | MAYOR | CAO |
| | | |
| BUDGET CODE: | AMOUNT: | |
| | | |

The Hotel/Motel Committee convened on October 18, 2016 to review grant applications. The committee interviewed grant applicants and then scored all proposals. Funding available through 2016 is \$100,000. The committee recommended awarding \$95,550 to the grant applicants.

The Committee recommends the following funding for projects:

| Snohomish County Tourism Bureau – Visitor Information Center (VIC) | \$4,500 |
|--|----------|
| City of Marysville Parks Department – Opera House Advertising | \$25,000 |
| City of Marysville Police Department – Special Event Services | \$20,000 |
| Greater Marysville/Tulalip Chamber of Commerce – Brew and Cider Fest | \$5,030 |
| City of Marysville Public Works Department – Special Event Services | \$11,500 |
| Maryfest – 2017 Strawberry Festival | \$20,000 |
| Marysville Dog Owners Group – 2017 Poochapalooza | \$2,820 |
| Marysville Historical Society – Computers for Museum | |
| Greater Marysville/Tulalip Chamber of Commerce – VIC Upgrades | \$1,000 |
| Red Curtain Foundation for the Arts – 2017 Play Season | \$2,700 |

| RECOMMENDED ACTION: Approve Hotel/Motel Committee Recommendation to award funding. |
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| COUNCIL ACTION: |

2016 Hotel/Motel Tax Grant Application Rating Sheet

Please complete a scoring sheet for each of the Hotel/Motel Tax Grant applications. Use the rating scale of 0-10 or 0-5 as indicated for each category. "0" is the lowest score available. There is a total of 70 points possible per rating sheet.

| Organization Name: | Evaluator's Name: |
|--------------------|-------------------|
|--------------------|-------------------|

| Category Definition | | Points Available | Points Allocated |
|-------------------------------|---|---------------------|---------------------|
| Project Eligibility | Applicant clearly defines the tourism project. The proposal indicates how it will increase tourism, which could include attracting and welcoming tourists; strategies to expand tourism; marketing of special events and festivals designed to attract tourists. | 20 | |
| Project Management | Applicant demonstrates the ability to successfully implement and manage the project in a timely manner, within budget, and consistent with the funding requirements | 10 | |
| Needs Assessment | Applicant objectively establishes the acuteness of the community need that the proposed project seeks to address. | 10 | |
| Budget | Project estimates and costs are reasonable and well supported or justified relative to the number of persons to be served and the services to be provided. Budget forms are accurate and thorough. | 10 | |
| Project Partnerships | Applicant demonstrates collaboration with other organizations in the community. | 5 | |
| Tourism | Applicant shows a viable estimate for how many tourists the event is estimated to generate. For strategic or marketing related grant requests (non-event based) the applicant demonstrates how the project will drive tourism through ongoing efforts. | 10 | |
| Project Scalability | Project is scalable and can be funded in part and still be viable. | 5 | |
| | | | |
| Proof of Non-Profit Status | Did the applicant provide evidence of their non-profit status (i.e. copy of the certificate signed by the Secretary of State for the State of Washington and/or a copy of the Federal Internal Revenue Service letter confirming 501(c)(3) status). Was a tax identification number provided on the application? NOTE: City of Marysville projects do not require proof of non-profit status. | Yes or No | |

City of Marysville 2016 Application Rating Sheet